

Sales Development Representative

Job Location

Remote work from: India; All Locations

Description

Position: Sales Development Representative

Required Skill Criteria:

- Inside Sales
- Prospecting and Lead mining
- Experience of handling Digital projects/clients, is preferable
- Moderate knowhow of Web & Mobile Technologies or how does a software/digital company operates
- Understanding of Software Development life cycle
- Strong Communication & Interpersonal skills
- Clear verbal & written communication
- Ability to maintain a good rapport with client stakeholders
- Ability to mitigate client & internal escalations
- Ability to nurture and grow a client into an account
- Guide team wherever required to keep things on track
- Qualification: Any graduate
- Relevant Experience: 2 to 5 years
- Payable Salary: 7 to 8 LPA
- Job Location: Work from anywhere

Skills

- Inside Sales
- Good Knowledge of SDLC (Software Development Life Cycle)
- Web or Mobile Technologies

Hiring organization

Rojgar Group

Employment Type

Full-time

Base Salary

INR 500000 - INR 800000

Experience

Minimum: 3-6 years

Contacts

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Date posted

October 31, 2021