Business Development Manager

Job Location
Remote work from: India, Any locations

Description
Designation: Business Development Manager – IT Service Sales

Experience: 8+ Years Min 5 Years in international IT Service Sales.

Location: Chennai & Kolkata / Remote – Permanently

Notice: Immediate / 15 days

CTC: 20LPA – 25LPA

Requirement:

- Must have a good understanding of all IT technologies.
- Cold calling and digital selling of Software & Services, Digital, and Consulting services to potential customers in the international market.
- Value-added research of potential customers and initiate business dialogue with C-level target audience, IT/Digital Heads and Business Heads
- Bui,ld and maintain a healthy pipeline of prospects and manage end-to-end sales cycle towards achieving the IT sales target
- Regular interaction with business unit offerings/practice teams for a better understanding of the service/solution offerings
- Managing and mentoring the junior team member to generate new business opportunities
- Self-motivated, organize and prioritize work independently with minimal supervision

If you're interested, kindly send your updated CV to rojgargroup.cv@gmail.com | 8221901204 for further process

Visit: www.rojgargroup.com

Hiring organization
Rojgar Group

Employment Type
Full-time

Base Salary
INR 1500000 - INR 2500000

Experience
8+ (Include International Sales)

Contacts
Voice: 8221901204, 7876212244

Share cv: rojgargroup.cv@gmail.com

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