Client Partner

Job Location
Mumbai

Description

Job Description

- Must have Insurance Domain knowledge
- Resolve customer concerns and requests efficiently
- Develop and assess account strategies to meet revenue targets
- Build new client relationships through calls, networking, email campaigns, and word of mouth
- Monitor client satisfaction and update strategies when necessary
- Create business proposals for clients and management
- Negotiate new business contracts with clients
- Offer product and service consultations for clients
- Encourage sales among current clients

Skills

- Sales
- Client Relationship Experience

Hiring organization
Rojgar Group

Employment Type
Full-time

Experience
4+ years

Contacts
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